

Date: June 3, 2019
To: All Engineered Systems Integrators & Pre-Engineered Fire Equipment Distributors
From: Product Management
Subject: 2019 Mid-Year Pricing Changes

Although we strive to maintain consistent list prices throughout the course of a year, current market conditions require us to implement the following mid-year adjustments:

- Low-Pressure CO2 (LPCO2)
The costs of the steel, aluminum and compressor packages used in our low pressure tanks have increased significantly due to the 2018 tariff and commodity pricing fluctuations. As a result, you will see a ~12% increase on LPCO2 tanks and accessories on the following price list:
 - Price List 2019 Kidde LPCO2 effective July 1, 2019
- Legacy Chemetron and Fenwal parts:
The demand for these parts continues to decline to the point where our vendors are increasing costs, imposing minimum buy quantities, extending lead times or a combination thereof. Given the legacy nature of the installed systems, we believe that a price increase that can be passed on is more palatable than imposing a corresponding minimum volume purchase on you. You will therefore see an increase on legacy parts reflected on the following price lists:
 - Price List 2019 Legacy Chemetron effective July 1, 2019
 - Price List 2019 Kidde Full Line Distributors effective July 1, 2019, CO2 tab
 - Price List 2019 Kidde Engineered System Distributors effective July 1, 2019, CO2 tab
 - Price List 2019 Legacy Fenwal effective July 1, 2019
- The following price lists also have updates marked:
 - Price Lists Kidde Engineered Distributor and Kidde Full Line Distributor both effective July 1, 2019
 - ECS™ & ADS™ tabs
 - New part numbers added for bulk tank consolidation
 - Bulk tank ship from locations and descriptions changed
 - Other minor updates
 - FE-13™ tab
 - Last time buy note added
 - CO2 tab, IGS tab
 - Lock out valve descriptions changed
 - Other minor updates
 - KDAC tab
 - ARIES® NETLink pricing changed
 - AnaLASER® availability updated
 - Other minor updates
 - Price List Kidde Pre-Engineered Distributor effective July 1, 2019
 - PDAC tab
 - Notification appliance pricing updated

Revised Price Lists:

Please visit the [Kidde Fire Systems Distributor Extranet](#) to download the revised files.

Questions or Concerns

If you have any questions or concerns, please contact us at:

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Thank you for your continued loyalty and business.