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BULLETIN

#2019-08K

Date: March 6, 2019
To: Kidde Fire Systems Distributors
From: Brenda Burns, Customer Service Manager
Subject: Minimum Order Value Changes

In order to allow our staff to concentrate on value-added activities that enhance our customer service to you while offsetting the escalating costs of order processing, we will introduce new minimum order guidelines, effective April 1, 2019.

Starting April 1, 2019, please submit purchase orders for materials with a total minimum order value of US \$1000. If you need to place an order below this threshold, please include a line on your PO for a US \$100 using part number MINIMUM-FEE.

The decision to put minimum order guidelines in place was made after fully evaluating our order data history to find the correct balance between customer needs and order efficiency/cost. We appreciate your business and continued partnership. It is our goal to continue to earn your business and meet your expectations of delivering the highest quality product and best value in commercial/industrial fire suppression.

Please do not hesitate to contact me with any questions you may have regarding the changes.

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