



BULLETIN

#16-54K

Date: December 2, 2016
To: Kidde Fire Systems HPCO2 Industrial and Marine Distributors
From: KFS Product Management
Subject: HPCO2 Cylinder Racking

IMPORTANT PRICING INFORMATION

Please share with your Sales, Design and Purchasing personnel

We are pleased to announce a major expansion to the line of HPCO2 cylinder framing kits.

We now offer framing kits for the 50/75 lb. HPCO2 cylinders just like the 100 lb. HPCO2 cylinder framing kits. Additionally, both kit styles now include all fasteners required for assembly. You can find these kits on our 2017 HPCO2 price list. As a pleasant surprise, you will find a price reduction on these kits as well as the single/dual cylinder straps.

Related to this effort, we elected to remove the Chemetron frame kits from the price list since demand after the brand unification announcement two years ago has dropped significantly to nearly nil this year. We reaffirm that frame kit individual spare parts remain available for sale.

Lastly, we also created oak rack kits for our marine HPCO2 customers. Similar to the frame kits, a single kit P/N will provide all racking, fasteners and weighbar components required for assembly. You can find these kits on our 2017 Marine price list and at a price reduction as well compared to the a la carte pricing in 2016.

We trust these changes simplifying bidding, design and installation will lead to your business enjoying even greater success competing on HPCO2 projects. As always, we thank you for your business and continued support. If you have any questions or concerns, please contact us at:

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