

Bulletin

#11-49K

Date: September 1, 2011
To: All Kidde® Fire Systems Distributors
From: Eric Moore, Director of Sales
Subject: 2011 Q4 Price Increases

2011 has been a challenging year for the global economy, and the special hazards fire protection business in particular, when you consider the supply limitations that we have all experienced with FM-200® and other HFC fire suppression agents. Through the course of the year, Kidde Fire Systems has experienced steady and significant increases in many of the raw material inputs for our products, such as steel and brass alloys. To this point we have been absorbing this inflation in an effort to ease the burden on our distribution; however, effective October 1st, it will be necessary to increase our list prices on a selected group of part numbers. These include cylinder assemblies, large stop/check valves and discharge nozzles. Updated price sheets are available for immediate download on the distributor extranet. Prices that have been changed are highlighted in yellow.

In addition, the price of FM-200 will be increasing by \$0.75 cents a pound. This is also effective October 1st. Please contact your Regional Sales Manager if you have any questions or concerns.

As always we appreciate your business.